

**NEW ALTERNATIVES
FOR LGBT HOMELESS YOUTH**

FINANCIAL STATEMENTS

**FOR THE YEAR ENDED
DECEMBER 31, 2022**

**NEW ALTERNATIVES
FOR LGBT HOMELESS YOUTH**

**FOR THE YEAR ENDED
DECEMBER 31, 2022**

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Ketcham & Associates, LLC***Certified Public Accounting******202 Mountain Ave.******P.O. Box 2610******Westfield, NJ 07091*****Independent Accountant's Review Report**

Board of Directors of
New Alternatives for LGBT Homeless Youth
New York, NY

We have reviewed the accompanying financial statements of New Alternatives for LGBT Homeless Youth (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion. We are required to be independent of New Alternatives for LGBT Homeless Youth and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Ketcham & Associates, LLC

June 20, 2023

**NEW ALTERNATIVES
FOR LGBT HOMELESS YOUTH**

STATEMENT OF FINANCIAL POSITION

**FOR THE YEAR ENDED
DECEMBER 31, 2022
with comparative results for 2021**

ASSETS

	<u>2022</u>	<u>2021</u>
<u>Current Assets</u>		
Cash and cash equivalents	797,195	724,739
Total Current Assets	797,195	724,739
<u>Equipment</u>		
Cost	7,301	7,301
Accumulated depreciation	(7,301)	(7,301)
Total Equipment	-	-
Total Assets	797,195	724,739

LIABILITIES AND NET ASSETS

<u>Current Liabilities</u>		
Accounts payable	5,250	4,750
Total Current Liabilities	5,250	4,750
Total Liabilities	5,250	4,750
<u>Net Assets</u>		
Without donor restrictions	743,050	719,989
With donor restrictions	48,895	-
Total Net Assets	791,945	719,989
Total Liabilities and Net Assets	797,195	724,739

**NEW ALTERNATIVES
FOR LGBT HOMELESS YOUTH**

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

**FOR THE YEAR ENDED
DECEMBER 31, 2022
with comparative results for 2021**

	<u>Without</u> <u>Donor Restrictions</u>	<u>Purpose</u> <u>Restricted</u>	<u>2022</u>	<u>2021</u>
Public Support and Revenues				
Public Support:				
Contributions	450,305	75,000	525,305	542,037
Total Public Support	<u>450,305</u>	<u>75,000</u>	<u>525,305</u>	<u>542,037</u>
Revenues:				
Interest income	232	-	232	474
Program income	22,512	-	22,512	16,146
Total Revenues	<u>22,743</u>	<u>-</u>	<u>22,743</u>	<u>16,619</u>
Net assets release from restrictions	<u>26,105</u>	<u>(26,105)</u>	<u>-</u>	<u>-</u>
Total Public Support and Revenues	<u>499,153</u>	<u>48,895</u>	<u>548,048</u>	<u>558,656</u>
Expenses				
Program services	328,764	-	328,764	293,822
Management and general	100,544	-	100,544	87,343
Fundraising	46,784	-	46,784	31,823
Total Expenses	<u>476,091</u>	<u>-</u>	<u>476,091</u>	<u>412,989</u>
Change in Net Assets	23,062	48,895	71,957	145,667
Net Assets, Beginning of year	<u>719,989</u>	<u>-</u>	<u>719,989</u>	<u>574,321</u>
Net Assets, End of year	<u><u>743,050</u></u>	<u><u>48,895</u></u>	<u><u>791,945</u></u>	<u><u>719,989</u></u>

**NEW ALTERNATIVES
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STATEMENT OF CHANGES IN CASH

**FOR THE YEAR ENDED
DECEMBER 31, 2022
with comparative results for 2021**

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in Net Assets	71,957	145,667
Adjustments to reconcile change in net assets from operations to net cash provided (used) by operating activities:		
Depreciation	-	-
Increase (decrease) in accounts payable	500	500
Net cash provided (used) by operating activities	72,457	146,168
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of equipment	-	-
Net cash provided (used) by financing activities	-	-
NET CHANGE IN CASH	72,457	146,168
CASH, BEGINNING OF YEAR	724,739	578,571
CASH, END OF YEAR	797,195	724,739
 Supplementary information:		
Interest	-	-
income taxes	-	-

**NEW ALTERNATIVES
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STATEMENT OF FUNCTIONAL EXPENSES

**FOR THE YEAR ENDED
DECEMBER 31, 2022
with comparative results for 2021**

	<u>Programs</u>	<u>Management & general</u>	<u>Fundraising</u>	<u>2022</u>	<u>2021</u>
Payroll	187,231	54,829	27,415	269,475	210,874
Payroll taxes	13,034	3,724	1,862	18,620	15,934
Payroll processing fees	-	2,042	-	2,042	2,291
Bank charges	-	361	-	361	386
Client needs and program expense	57,305	-	-	57,305	64,282
Commissions and fees	8,490	-	-	8,490	9,038
Depreciation	-	-	-	-	-
Employee benefits	13,435	3,359	-	16,794	19,144
Insurance	-	10,262	-	10,262	6,165
Occupancy	18,028	5,151	2,575	25,754	25,977
Office expense	-	6,251	-	6,251	12,457
Professional fees	-	6,771	-	6,771	4,750
Promotional and advertising	-	-	14,932	14,932	6,228
Security	4,671	-	-	4,671	3,163
Taxes, dues, licenses and fees	-	2,432	-	2,432	3,511
Telephone	-	5,363	-	5,363	2,765
Travel	26,570	-	-	26,570	26,023
	<u>328,764</u>	<u>100,544</u>	<u>46,784</u>	<u>476,091</u>	<u>412,988</u>

**NEW ALTERNATIVES
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NOTES TO FINANCIAL STATEMENTS

**FOR THE YEAR ENDED
DECEMBER 31, 2022
with comparative results for 2021**

Note 1 - Nature of Activities

New Alternatives for LGBT Homeless Youth, Inc. (the Organization) is a non-profit organization devoted to increasing the self-sufficiency of homeless LGBT youth to enable them to “go beyond” the shelter system and transition into stable adult lives. This is achieved by providing services such as case management, education services, life skills training, community-building recreational activities, opportunities for self-expression, and support services for HIV+ youth. The Organization’s guiding principles are those of harm reduction, youth development, and empowerment.

Note 2 - Summary of Significant Accounting Policies

These financial statements, which are presented on the accrual basis of accounting in accordance with U.S. GAAP, have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence or absence of donor imposed restrictions.

Net assets and changes therein are classified as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization’s board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions – Net assets subject to donor imposed stipulations that will be met by actions of the Organization and/or the passage of time. When a donor-stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Net assets with donor restrictions also include endowments and other funds subject to donor-imposed stipulations requiring that they be maintained permanently by the Organization. The income from these assets is available for either general operations or specific programs as specified by the donor.

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on net assets (i.e., the donor stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the classes of net assets.

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at an

appropriate discount rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with donor imposed restrictions, if any, on the contributions.

Contributions of gifts in-kind, including investment securities, are recorded as revenue at their estimated fair value in the period received. Contributions are recorded as support without donor restrictions unless the donor has stipulated the period the asset is to be used, in which case, the contribution is recorded as support with donor restrictions.

- a. Cash and Cash Equivalents - Cash and cash equivalents consist of funds in checking accounts and money market demand accounts with an original maturity of three months or less. These accounts are at financial institutions that are Federal Deposit Insurance Corporation insured up to \$250,000. The Organization may draw on these deposits and funds at any time.
- b. Investments - Investments in marketable securities are classified as available for sale and are carried at fair market value. The cost of securities sold is based on specific identification. The Organization may temporarily hold cash and cash equivalents for investing purposes and treats these amounts as investments based on the Organization's policy.
- c. Fair Value of Financial Instruments - The Organization follows Financial Accounting Standards Board guidance on Fair Value Measurements which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.
- d. Functional Expense Allocation - The allocation between program and support expenses is based on the assignment of payroll, related personnel costs, occupancy, and other office expenses using estimates of time spent on program versus fundraising or administrative activities, as well as direct assignment of certain expenses to relevant activities.
- e. Use of Estimates - Management of the Organization has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with U.S. GAAP. Actual results could differ from those estimates.
- f. Tax-Exempt Status - The Organization has been recognized by the IRS as an organization that is tax-exempt under Section 501(c)(3) of the Internal Revenue Code and has been recognized by the State of New Jersey as an organization that is tax-exempt and is not generally subject to state or federal taxes on income. In addition, the IRS has determined that the Organization is a public charitable organization as defined in Sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code, and thus, the Organization is exempt from the excise tax on investment income.
- g. Uncertainty in Income Taxes - The Organization is subject to income taxes in the United States and the State of New Jersey on unrelated business income. The Organization has identified and evaluated its significant tax positions for which the statute of limitations remains open and determined there is no material unrecognized benefit or liability to be recorded. The Organization's federal returns are currently open under the statute of limitations for the year ended August 31, 2019 and subsequent years. The Organization does not anticipate that there will be any material changes in the unrecognized tax positions

over the next 12 months. There have been no related tax penalties or interest classified as a tax expense in the statement of activities.

h. In-Kind Support – The Organization records the value of donated goods or specialized services based upon the fair market value at the date of donation. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair market value when received.

Additionally, the Organization receives a significant amount of contributed time, which does not meet the recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

i. Recent Accounting Pronouncements - In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Assets, to address stakeholders' concerns regarding the lack of transparency about how certain gifts-in-kind are valued and used in a not-for-profit's programs and other activities. The standard introduces enhanced presentation and disclosure requirements. The standard is effective for the Organization on January 1, 2022. Early adoption is permitted. The Organization does not expect the adoption of ASU 2020-07 to have a material effect on its financial statements.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The standard introduces new requirements to increase transparency and comparability among organizations for leasing transactions for both lessees and lessors. ASU No. 2016-02 requires a lessee to record right-of-use asset and a lease liability for all leases with terms longer than 12 months. The leases will be either financing or operating, with classification affecting the pattern of expense recognition. As the result of ASU No. 2019-10, Financial Instruments–Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842): Effective Dates, and 2020-05, Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842): Effective Dates for Certain Entities, the new standard is effective for the Organization on January 1, 2022. The Organization does not expect the adoption of ASU 2016-02 to have a material effect on its financial statements.

j. Property, Equipment and Depreciation - Property and equipment are stated at cost for purchased items and fair value for contributed items at the date of donation. Assets acquired through capital lease agreements are recorded in accordance with U.S. GAAP. Maintenance and repairs are expensed as incurred. Depreciation is calculated using the straight-line method over the useful lives of the respective assets. Property and equipment with a cost over \$1,000 are capitalized.

k. Measure of Operations - The statements of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing activities. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

l. Pledges Receivable - The Organization accounts for pledges receivable in accordance with the recommendations of the Financial Accounting Standards Board Accounting Standards Codification Topic 958, "Not-For-Profit Entities." Accordingly, pledged contributions are recognized when the donor makes an unconditional promise to give. Pledges receivable over one year are discounted to present value. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions

are anticipated to expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions.

The Organization uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

Note 3 – Income Taxes

Generally accepted accounting principles prescribe how an organization should measure, recognize, present and disclose in its financial statements tax positions that the organization has taken on its information returns. The Organization regularly reviews its tax positions taken and as reflected in its financial statements, with regard to issues affecting tax matters. The Organization has concluded that no tax benefits or liabilities are required to be recognized in accordance with generally accepted accounting principles.

The Organization's tax and information returns are generally subject to examination by taxing authorities for three years, including 2020, 2021, and 2022.

Note 4 - Subsequent Events

The Organization has evaluated subsequent events for potential recognition and/or disclosure in the December 31, 2022 financial statements through June 20, 2023, the date that the financial statements were available to be issued.